



FINANCIAL REPORT

ABOUT OUR COMPANY

Business

POINT 1

Understanding the economics of it all is your passion. Analyzing the risks involved and balancing them against returns sought. Assessing the growth potential of a project.

POINT 2

Try arriving at key decisions such as product pricing and evolving strategies to ensure customer loyalty.

POINT 3

The economics of your selected process will become clear to all. Our customers will realize how it ensures greater dividends.



MEET OUR EXECUTIVE TEAM

People



KATHERINE JACOBS
President/CEO



KEN SAMUELS
Senior Vice President
Finance



ANNE PORTMAN
Chief Marketing Officer



KAREN IVERSON
Senior Vice President
Marketing



JIM MATSAUMA
Chief Financial Officer



MARK JENSON
Senior Vice President
Technology



OUR MISSION STATEMENT

About



Beware of little expenses. In this world nothing can be said to be certain, except death and taxes.



A budget tells us what we can't afford, but it doesn't keep us from buying it.



Wealth consists not in having great possessions, but in having few wants.



Finance is not merely about making money.

OUR MISSION STATEMENT

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OUR BUSINESS PHILOSOPHY

What We Believe

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Financial



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The economics of your selected process will become clear to all.



OUR LOCATIONS

WorldWide



NEW YORK, NY

1002 10th Avenue
New York, NY 10021
t 212.821.5621



SHANGHAI, CHINA

88 Songshan Road,
Shanghai, China, 200021
t 86 21 2310 1234



ST. PAUL, MINN

325 Pleasant Street
St. Paul, MN 03301
t 603.599.2212



OUR BUSINESS PHILOSOPHY

WorldWide



WHAT WE WORK TOWARDS

We believe in partnering with you to create an integrated marketing effort. You'll get the benefits of a team that listens.



Our function is to furnish the greatest value in products and unparalleled service to our customers. Our goal is to provide this with the efficiency and to do it more economically than our competitors. If we can help our customers do their jobs better, they will continue doing business with us and will recommend our company to others. We must always maintain our focus on customer service. We are not like other distributors in our industry who merely take orders and ship product.



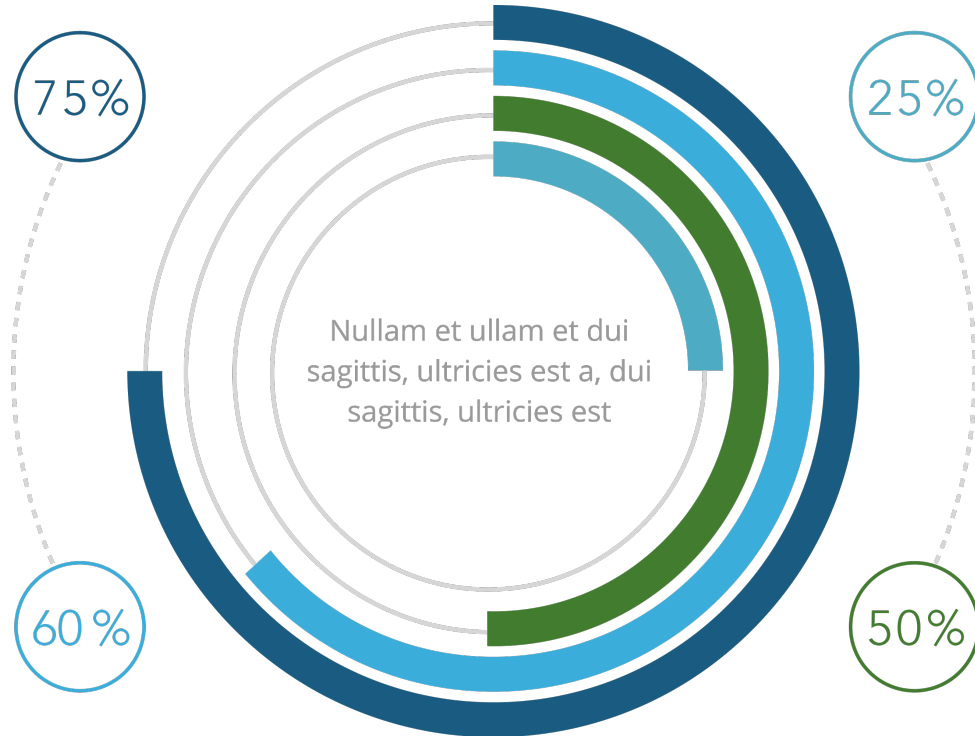


OUR BUSINESS

Financials

OUR FINANCIALS

Business



Option 1

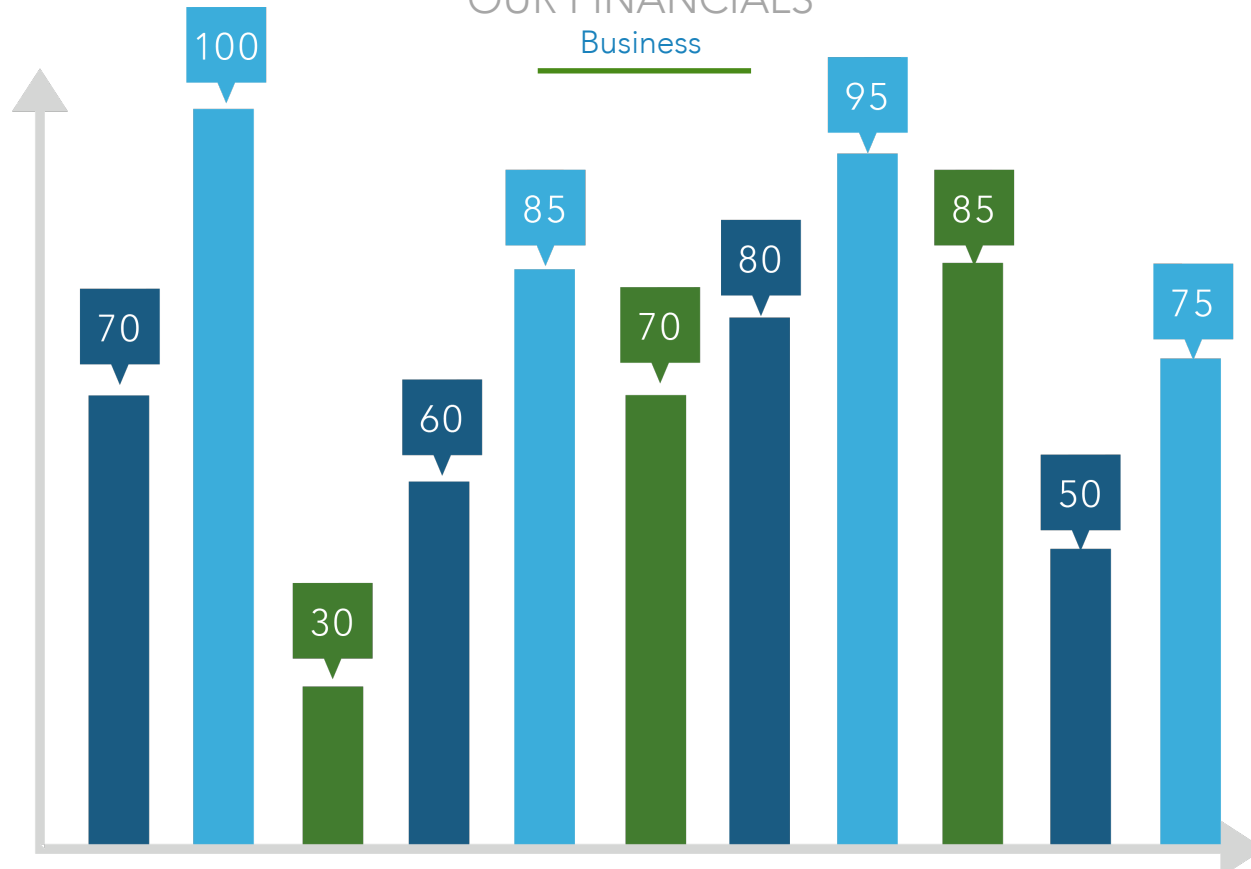
Option 2

Option 3

Option 4

OUR FINANCIALS

Business

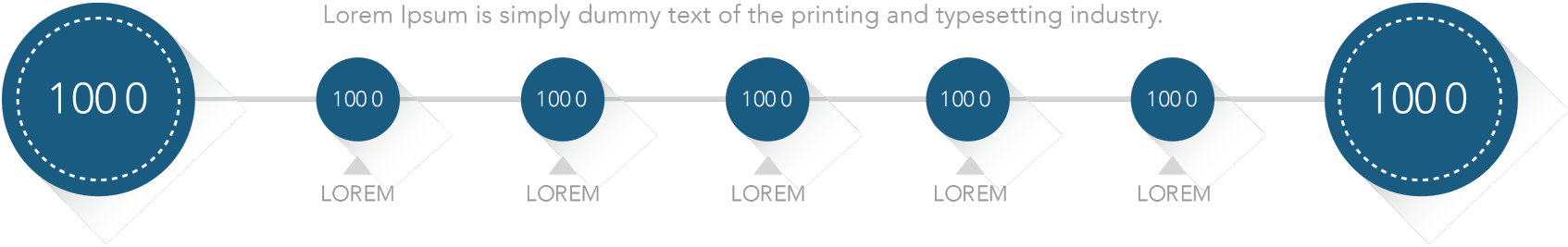


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OUR BUSINESS

Financials



5-Year Forecast" FY 18 Booked FY 19 Forecast FY 20 Forecast FY 21 Forecast FY 22 Forecast FY 23 Forecast

Total Revenue \$2,520,177 \$27,923,963 \$61,568,033 \$128,720,427 \$324,293,602 \$766,015,735

Key Expenses

ABC \$850,000 \$2,295,000 \$6,196,500 \$16,730,550 \$40,153,320 \$96,367,968

DEF \$895,737 \$17,009,047 \$39,135,623 \$82,311,899 \$209,862,242 \$498,495,799

Profit \$774,440 \$8,619,916 \$16,235,910 \$29,677,978 \$74,278,041 \$171,151,969





SUCCESS

PLAN

VISION

GOALS

IDEA

GROWTH

TEAM